

## ADP Continues Reorg; Quill Named Sr. V.P.

As part of an ongoing reorganization of its Brokerage Information Services Group (BISG), ADP has appointed Kevin Quill senior vice president of institutional markets and has decided to relocate James Lascelles—vice president of institutional markets—to its London office. The moves, which follow ADP's recent decision to consolidate its Brokerage Processing Services (BPS) and Financial Information Services (FIS) units into a new entity dubbed the Information and Processing Services (IPS) division (*IMD*, Nov. 7), give Quill oversight of sales for both the front office and back office in the institutional marketplace for ADP.

Lascelles, who is responsible for heading up institutional sales for the front office, will eventually be phased out of his current position by Quill. Quill, who most recently worked at as a managing director at Furman Selz Inc., assumed his new post on Nov. 14.

According to a source close to ADP, the decision to transfer Lascelles to London was announced during a recent ADP user-group meeting. But this source says that Lascelles' new title—along with the date he will relocate to the London office—remains unclear. Lascelles declines to comment.

An ADP spokesperson confirms that Quill has joined the vendor, but declines to comment on Lascelles' imminent departure. The spokesperson also declines to comment on the strategy behind the personnel shift, but asserts that more changes will be taking place—on a gradual basis—as a result of the consolidation of BPS and FIS.

The personnel changes that already have taken place as a result of the formation of the IPS include the appointment of Ralph Koehrer as president of that entity. Koehrer, who previously headed up the FIS, says that ADP's organizational chart won't be straightened out until around mid-December. He says that ADP is implementing a "process of change that