

# Buy Side

## TECHNOLOGY WEEK

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### INSIDE:

- ▶ *Spectrum Advisory Services goes live with the Windows-based version of Global Investment Systems Impact II portfolio management and accounting system*

### IN BRIEF:

- ▶ *Murray Johnstone International picks Advent's Office*
- ▶ *Janus taps BISYS to provide offshore fund services*
- ▶ *SS&C signs letter of intent to acquire APL2000 tools business*

## AMA Taps Advent's Office to Replace SS&C Technologies' Total Return

**A**sset Management Advisors Inc. (AMA) is rolling out a number of investment support systems from Advent Software to support some \$750 million in assets under management. The Jupiter, Fla.-based family office and investment advisory firm gave Advent the nod earlier this year to replace SS&C Technologies' Total Return system.

AMA selected Axyx for portfolio management, Advent Partner for partnership accounting, Qube for client relational management and Rex for automated reconciliation over the Internet. AMA evaluated systems and vendors

for over 18 months before making a selection. "We really wanted to implement at the beginning of a new year," says AMA vice president and COO, Jonathan Carroll. "We missed last year's year-end, so that pushed us out to the end of this year."

Carroll says AMA, well into the conversion process, will go live at the beginning of 1999. "We won't have all of the historical data in the new Advent system at first," says Carroll. "But one of the good things about this system is we can go back and add that as time permits."

*Continued on page 3*

## Blue Chip Lands First Client For Carabiner

**N**orthfield, Ill.-based Coyle Asset Management went live earlier this month with Blue Chip Development's fledgling Carabiner investment support system. What's really got mouths watering at Blue Chip, however, is not Coyle's barely \$100 million in assets under management. It's the exposure Coyle gives Blue

Chip as a leading firm among the 400-member Society of Asset Allocators & Fund Timers International (SAAFTI).

Coyle served as a test site in the development of Carabiner. The asset manager currently deploys Blue Chip's software for account reporting, database management, contact management, and trading and

modeling. "Basically, I am looking to have this replace four other separate software programs that each individually perform functions for our office," says Ed Kelly, systems and administration manager at Coyle.

"If this product performs the way it's supposed to, then

*Continued on page 2*

## Lord, Abbet IT Plans For N.J. Headquarters

**N**ew York-based money manager Lord, Abbet is hammering out a new IT strategy for the relocation of its headquarters across the Hudson River to New Jersey. While plans may only be in the schematic stage, the investment management firm has already tapped HLW International to serve as architect, interior designer, and structural and mechanical engineer.

Lord, Abbet will occupy 150,000 square feet on the top three floors of the 12-story office building located at 90 Hudson Street in Jersey City — directly across from the World Financial Center in lower Manhattan. The new digs will feature a trading room and telemarketing area outfitted to support some 100 traders, portfolio

*Continued on page 2*

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