- Schroders Signs Up For Infinity's Montage As Global Risk Data Warehouse.....4
- CME Swaps Depository Extends Remit to Exotic Interest Rate Instruments.....4
- U.S. Securities Houses Use NeoVision Heatmaps for Equity Options Analysis.....6
- Ilog Announces Integration of Financial Objects with Iona Request Broker.....7
- Sweden-Based Trema Adds Derivatives Modules and Looks to Go Global.....8
- Lehman London May Post Options Analyses on the Internet, Officials Say.....9
- Odd Lots: First Chicago Tipped to Take OpenStep; Baring Systems Revelation.....12

ISSN 0967-3989

Vol. 3 No. 22

November 13, 1995

DERIVATIVES ENGINEERING & TECHNOLOGY

MOBIL DEPLOYS OPEN LINK'S ABACUS FOR DERIVATIVES AND DEBT TRADING

MOBIL Corp.'s treasury is implementing Open Link Financial's Abacus derivatives system at its corporate headquarters in Fairfax, Virginia. The oil company's capital markets group is using Abacus's integrated debt and derivatives functionality to manage the interest rate risks of its liabilities and associated derivatives transactions. Mobil has also developed a custom version of Sailfish Systems' risk management software to support its derivatives trading and risk management, according to company officials.

"We issue debt in a variety of markets and use derivatives to manage our interest rate and currency exposures," says Ken Knowles, an analyst/trader in Mobil's capital markets group. "Many trading systems aren't designed from the issuer's perspective, but Abacus is well-equipped in this regard. It allows us to easily keep track of information such as indenture agreement terms, issuance fees and market conventions," he adds.

Abacus supports Mobil's worldwide short and long-term debt issuance. This ranges from issuing floating rate debt through the company's commercial paper programme on out to long-term Eurobonds in a range of currencies, say Mobil officials.

In the derivatives markets, Mobil uses Abacus to support trading in OTC and exchange-listed instruments, such as interest rate futures, swaps, swaptions and caps/floors. The Open Link system can also be used to support trading in foreign exchange and commodity derivatives and commodity derivatives markets – though Mobil officials say they aren't using Abacus for these purposes, apart from occasional cross-currency swap trades.

Abacus's applications and its underlying Sybase relational database run on client/server Unix-based workstations at Mobil. The Unix network comprises Sun Microsystems' SPARCstations running Sun's Solaris operating system linked via a TCP/IP local area network. PC users can also access Abacus information

CONTINUED ON PAGE 2

JP MORGAN TESTS OUT INFINITY IN LONDON FOR SWAPS BACK OFFICE

JP Morgan, the New York-based investment bank and securities house, is piloting software from Infinity Financial Technology in its London swaps operation, bank officials confirm. The bank already uses Infinity's Montage data model in its New York office, but JP Morgan officials stress that the London swaps pilot is entirely separate from the New York installation.

According to market sources, JP Morgan is currently involved in a project to re-engineer its London-based swaps back office systems. This project is headed up by Mark Coughlan, sources say, and involves examining a wide range of the bank's current back office systems.

Mark Etherington, the JP Morgan executive charged with overseeing the Infinity pilot, confirms that the bank is "looking at a number of packages" to support its swaps processing in London, Infinity's Montage being

CONTINUED ON PAGE 3