

INVESTMENT MANAGEMENT TECHNOLOGY

4

TECHNOLOGY STRATEGIES

Premier Maximis buy final: New owner thinks it can sell the system better than Texas Instruments did.

8

PORTFOLIO SYSTEMS

Aon has tapped Princeton's Pam to support some 50 of its personnel worldwide.

In its effort to replace Cims, Security Benefits has rejected SS&C and signed Princeton.

Guarantee Mutual Life has bought the full line of SS&C systems to replace Policy Management's Cims.

12

RESEARCH & ANALYTICS

Lionhart Investments is using Matlab to create proprietary studies of warrants and convertibles.

12

CALENDAR

14

MANAGEMENT BRIEFS



NATIONAL TRUST TAPS PORTIA, FOLLOWING GLOBAL PLUS PICK

TORONTO-based National Trust Co. has selected Thomson Financial Services Inc.'s Portia to support its portfolio managers, traders and administrators. The trust company, which plans to go live with the Microsoft Corp. Windows-based version of Thomson's portfolio management and accounting system by December, is scheduled to install Portia in place of its mainframe-based incumbent—Financial Models Corp.'s Pacer. National Trust chose Thomson's system in the first quarter.

Though the trust company's decision to go with Portia is a victory for Thomson, the win is by no means a coup for the vendor. Earlier this year, in a deal that was much larger in size, National Trust selected Premier Solutions Ltd.'s Global Plus multicurrency asset management system for its pension and custodial, personal trust and investment management business personnel (IMT, Aug. 19).

While National Trust plans to deploy Thomson's Portia in favor of

CONTINUED ON PAGE 2



CNA LIKES SYBASE STANDARD... AND MULLS REPLACING OSCARS

CNA FINANCIAL Corp.'s CNA Insurance Companies unit has opted to shift all the databases supporting its information systems enterprise-wide to Sybase Inc.'s relational database management software. While details of the decision remain sketchy at press time, the shift will have an impact on at least two key applications supporting the insurance company's investment management operations.

According to Dan Fitzgerald, CNA Insurance's director of investment systems, within the next few weeks, CNA will replace the Microsoft Corp.-provided SQL server supporting its proprietary order-entry system with a Sybase SQL server. Meanwhile, by the time it begins wide deployment of Sybase technologies, CNA Insurance expects to have replaced its mainframe-based Sungard Data Systems Inc.-supported investment management system, known as Oscars.

Fitzgerald, and other CNA officials, decline to elaborate on the port-